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Inflation in Developing Countries. An Econometric Study of Chilean Inflation (Chapter III)

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INFLATION IN DEVELOPING COUNTRIES.

AN ECONOMETRIC STUDY OF CHILEAN
INFLATION (Chapter III)

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CHAPTER III

Industrial Prices, Industrial Wages and Inflation in Chile. A Quarterly Model.

Introduction

This chapter is divided into four sections. In the first one we study the formation of prices in the industrial sector. In the second section we study the specification of the industrial wage equation (in both these sections we use ordinary least squares as a searching procedure to select alternative specifications of the different equations of the subsystem that will be estimated using a simultaneous equation estimation procedure). $\frac{1}{}$ In the third section we estimate the simultaneous model and in the fourth, we discuss the results and analyse their implications for stabilization policy.

The data used for the empirical estimations are presented in Appendix A.

1 .- Prices in the Industrial Sector.

It is hard to specify a price equation for an economy like the chilean one in which we have had a long history of price controls. In the period considered in this study 1963 to 1968, we have had experiences of very tight price controls. The hipothesis that we want to test is that even in a framework of price controls these prices keep a stable relationship to cost

^{1.} We made only limited use of this strategy because in the context of a simultaneous model, ordinary least square estimates are not only biased but also inconsistent.

and demand elements.

For commodities with free prices we arrive to this hipothesis from different theoretical models that we develop below. They include among others the case of a method of pricing consisting of a mark-up over average variable cost, and the case of a monopolist in the commodity market that faces a demand for his product with constant price elasticity.

For commodities under price controls this hipothesis implies that in the price negotiations between public officials and producers the objective elements are the behavior of cost elements and demand pressures. This last element through the interest of the public official in the elimination of shortages even at the cost of some price increases.

Another problem in the specification of price equation is that in an economy with price control most of the prices are adjusted in the same season, usually at the begining of the year and therefore any specification of a price equation should consider this. Fourtunatelly this is not the case in the industrial sector where the adjustment in prices is distributed along the year as is shown in the following table:

T A B L E

PRICE INCREASES IN THE INDUSTRIAL SECTOR

Year and Quarter					h respect to he previous	
1964	1 2 3 4	56,2 54,2 50,9	1968	1 2 3 4	28,3 29,3 32,3 36,8	
1965	1 2 3 4	30,6 26,2 26,1 26,1	1969	1 2 3 4	34,5 34,9 37,1 35,7	
1966	1 2 3 4	34,6 28,6 27,9 25,8	1970	1 2 3 4	39,8 38,8 36,2 34,5	
1967	1 2 3 4	28,2 28,1 26,4 23,3				

Source: Different Issues Monthly Bulletin Central Bank of Chile.

1.1. The Model

The Industrial sector in Chile has a predominantly monopolistic structure which we would expect in any small economy as the chilean one.

In this respect the research done has arrived at conclusions such as the following ones:

Ricardo Lagos 2 in his summary of conclusions says that in 1957:

"The level of industrial concentration is rather high; the 52 largest firms of the country (they represent less than 1% of all firms) generate 38% of the value added in the industrial sector". $\frac{3}{}$

Oscar Garretón and Jaime Cisternas 4/ conclude that for 1966:

"about 17% of all enterprices control 78,2% of total assets in the corporate sector". $\frac{5}{}$

See also footnote 8 in chapter II.

In our work we will begin assuming a pricing method that consists of a mark-up over variable cost. This mark-up will be modified by the demand conditions in the market for

^{2.} Lagos, Ricardo, "La Industria en Chile: Antecedentes Estructurales", Universidad de Chile, Instituto de Economía, 1966.

^{3.} Op.cit. page 104 Author's free translation..

^{4.} Garretón, Oscar and Cisternas, Jaime, "Algunas características del Proceso de Toma de Decisiones en la Gran Empresa: La Dinámica de Concentración", Servicio de Cooperación Técnica, Marzo, 1970.

^{5.} Op.cit. page 8. Author's free translation.

industrial products $\frac{6}{\tau}$ For commodities subject to price controls this mark-up is the results of price negotiations.

(i) Full Cost Pricing:

In this case it is assumed that

(1.1.1)
$$P^{I}(t) = (1+\mu) [TUC(t)]$$

where:

TUC(t) = ULC(t) + UIMC(t) + UDMC(t) + UCC(t)

ULC(t) = Unit Labor Cost

UIMC(t) = Unit Imported Material Cost

UDMC(t) = Unit Domestic Material Cost

UCC(t) = Unit Capital Cost

μ = Mark-up Coefficient.

This is a behavioral equation and as such it is enterely compatible with the identity between price and average cost of production:

 $P^{I}(t) = ULC(t) + UIMC(t) + UDMC(t) + UCC(t) + R(t)$

where: R(t) is the residual.

What equation (1.1.1) says is that given the unit costs of that equation the residual is a consequence of the pricing method. Furthermore this equation is incompatible in general with

^{6.} The most important works on the specification of a price equation from which we learned much are:

⁻ Eckstein and G. Fromm, "The Price Equation", American Economic Review, December 1968.

⁻ R.G. Lipsey and J.M. Parkin, "Income Policy: A Re-appraisal", Economica, May 1970.

⁻ Bodkin, R.G., The Wage, Price, Productivity Nexus, Philadelphia, 1966.

the assumption of profit maximization (however, see below).

Let us assume now that unit capital cost are a fixed proportion of total unit cost. This last assumption implies (1.1.2) $UCC(t) = \lambda \left[ULC(t) + UIMC(t) + UDMC(t)\right]$ Substituing this last expression in (1.1.1) we get

$$P^{I}(t) = (1+\mu)(1+\lambda)[ULC(t) + UIMC(t) + UDMC(t)]$$

If we differentiate this last expression with respect to time and then divide through by $P^{\rm I}(t)$ we get:

$$\frac{P^{I}(t)}{P^{I}(t)} = (1+\mu)(1+\lambda) \frac{\text{ULC}(t)}{P^{I}(t)} \frac{\text{ULC}(t)}{\text{ULC}(t)} + (1+\mu)(1+\lambda) \frac{\text{UIMC}(t)}{P^{I}(t)} \frac{\text{UIMC}(t)}{\text{UIMC}(t)}$$

+
$$(1+\mu)(1+\lambda)$$
 $\frac{\text{UDMC}(t)}{P^{I}(t)}$ $\frac{\text{UDMC}(t)}{\text{UDMC}(t)}$

Where the dots indicate time differentials:

If we assume that the shares of labor cost, domestic material cost and imported materials cost in the value of production are constant (this is equivalent to the fixed value coefficients assumed by the Cauas Model to which we referred in Chapter II) we get:

$$(1.1.3) \frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = \alpha_{1} \frac{\dot{U}LC(t)}{\dot{U}LC(t)} + \alpha_{2} \frac{\dot{U}IMC(t)}{\dot{U}IMC(t)} + \alpha_{3} \frac{\dot{U}DMC(t)}{\dot{U}DMC(t)}$$

Where:
$$\alpha_1 = (1+\mu)(1+\lambda) \frac{\text{ULC(t)}}{\text{P}^{\text{I}}(t)}$$
, $\alpha_2 = (1+\mu)1+\lambda) \frac{\text{UIMC(t)}}{\text{P}^{\text{I}}(t)}$

^{7.} This is a sound hypothesis for the short run where most of the capital cost is a fixed cost.

and
$$\alpha_3 = (1+\mu)(1+\lambda) \frac{\text{UDMC}(t)}{P^{\text{I}}(t)}$$

If this is the case, the ratio of the coefficients in (1.1.3) will have a clear interpretation in terms of relative cost.

(ii) Profit Maximization Case:

Let us consider the case of a monopolist in the commodity market who faces fixed prices in the market for factors (the results would be the same up to a constant if the producer is a monopsonist in the market for factors with constant elasticity of demand for factors). Let us assume further that the production function is a Cobb-Douglas. Then it can be shown from a fundamental theorem of duality that the price of the product is a Cobb-Douglas function of the price of inputs with the same exponents as the production function.

This means that

$$(1.1.4) P^{I} = B W_{1}^{\alpha_{1}} W_{2}^{\alpha_{2}} \dots W_{u}^{\alpha_{u}}$$

Where:

W = price of input j

 α_j = constant elasticity of production with respect to factor j

B = constant related to the constant of the production function and the elasticity of production.

From (1.1.4) we can get:

$$(1.1.5) \frac{\dot{P}^{I}(t)}{P^{I}(t)} = \Sigma \alpha_{i} \left(\frac{\dot{W}_{i}(t)}{W_{i}(t)} \right)$$

Let us now assume that we have four inputs: labor, capital, imported raw materials and domestic materials.

Therefore (1.1.5.) can be written as:

$$(1.1.6) \frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = \alpha_{I} \frac{\dot{W}_{L}(t)}{\dot{W}_{L}(t)} + \alpha_{K} \frac{\dot{W}_{K}(t)}{\dot{W}_{K}(t)} + \alpha_{DM} \frac{\dot{W}_{DM}(t)}{\dot{W}_{DM}(t)} + \alpha_{IM} \frac{\dot{W}_{IM}(t)}{\dot{W}_{IM}(t)}$$

Where:

 α_{τ} = elasticity of production with respect to labor

 α_{ν} = elasticity of production with respect to capital

 $\alpha_{DM}^{=-}$ elasticity of production with respect to domestic materials

 $\alpha_{\mbox{IM}}^{}$ elasticity of production with respect to imported materials

 W_{τ} = price of labor services

 W_{κ} = price of capital services

 W_{DM} = price of domestic materials

 W_{IM}^{-} price of imported materials

Let us further assume that the rate of return (r) and the depreciation rate (d) on capital are constant. Then:

$$W_{K} = P^{K}(d + r)$$

Where $\mathbf{P}^{\mathbf{K}}$ is the price of capital goods.

Then $\frac{\dot{W}_K(t)}{W_K(t)} = \frac{\dot{P}^K(t)}{P^K(t)}$. Now considering the Chilean case where

most equipment is imported, and assuming that there is a constant ratio of capital stock in equipment to capital stock in plant we will further have:

$$\frac{\dot{P}^{K}(t)}{P^{K}(t)} = \frac{\dot{W}_{IM}(t)}{W_{IM}(t)}$$

We are here implicitely assuming that the price of imported equipment and imported raw materials have the same rate of change.

Replacing this last expression in (1.1.6) we get:

$$\frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = \alpha_{L} \frac{\dot{W}_{L}(t)}{\dot{W}_{L}(t)} + \alpha_{K} \frac{\dot{W}_{IM}(t)}{\dot{W}_{IM}(t)} + \alpha_{DM} \frac{\dot{W}_{DM}(t)}{\dot{W}_{DM}(t)} + \alpha_{IM} \frac{\dot{W}_{IM}(t)}{\dot{W}_{IM}(t)}$$

Due to the fact that we are studying the industrial price equation we can further assume that the rate of change of the price of domestic imputs is the same as that of industrial prices. In this case we get:

$$(1.1.7) \frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = \beta_{1} \frac{\dot{W}_{L}(t)}{\dot{W}_{L}(t)} + \beta_{2} \frac{\dot{W}_{IM}(t)}{\dot{W}_{IM}(t)}$$

Where

$$\beta_1 = \frac{\alpha_2}{1 - \alpha_{DM}}$$
 and $\beta_2 = \frac{\alpha_K + \alpha_{IM}}{1 - \alpha_{DM}}$

Let us now transform equation (1.1.4) from an equation in the price of inputs to an equation in unit costs.

Using the assumption that the production function is homogeneous of first degree we have:

$$P^{I} = \left[\frac{W_{1}V_{1}}{Q}\right]^{\alpha_{1}} \left[\frac{W_{2}V_{2}}{Q}\right]^{\alpha_{2}} \dots \left[\frac{W_{m}V_{m}}{Q}\right]^{\alpha_{m}}$$

Where: Q is output and

V; is the physical amount of imput i.

From this we obtain:

$$\frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = \sum_{\alpha_{i}} \frac{\dot{UV_{i}C(t)}}{\dot{UV_{i}C(t)}}$$

Where $UV_iC(t) = Unit Cost of input i in period t.$

Let us again assume that we have four inputs: labor, capital, imported raw materials and domestic raw materials.

Let us assume further that the rate of change in unit domestic raw material prices is the same that the rate of change in industrial prices and that the rate of change in the unit cost of capital is the same as the rate of change in unit cost of imported raw materials. This is a sound hypothesis for an economy like the chilean one in which most of the capital goods are imported and most of the changes in unit costs are due to changes in prices. In this case we get:

$$(1.1.8) \frac{\dot{P}^{L}(t)}{\dot{P}^{L}(t)} = \gamma_{1} \frac{\dot{ULC}(t)}{\dot{ULC}(t)} + \gamma_{2} \frac{\dot{UIMC}(t)}{\dot{UIMC}(t)}$$

Where:
$$\gamma_1 = \frac{\alpha}{1 - \alpha_{DM}} \qquad \gamma_2 = \frac{\alpha_{IM} + \alpha_K}{1 - \alpha_{DM}}$$

Due to the assumption of constant returns we will expect that the coefficients in (1.1.8) should add up to one.

Now we will add to the dynamic behavior of prices due to cost elements expressed in equation (1.1.8), the demand pressures in the market for industrial products.

The final expression for the price changes will be given by:

$$(1.1.9) \quad \frac{\dot{P}^{I}(t)}{P^{I}(t)} = \gamma_{1} \frac{U\dot{L}C(t)}{ULC(t)} + \gamma_{2} \frac{UIMC(t)}{UIMC(t)} + f(\frac{D(t)-Q(t)}{Q(t)}) + \eta(t)$$

Where (D(t) is the demand for industrial products and

Q(t) is the production of industrial products.

Now to have an explicit price equation we need to specify the function f.

We will distinguish three cases:

Case 1.

In this case we will assume that pressures on prices comming from the commodity market are a linear function of excess demand in the commodity market.

Specifically we will assume:

$$f\left(\frac{D(t)-Q(t)}{Q(t)}\right) = h_o + h_1 \left[\frac{D(t)-Q(t)}{Q(t)}\right] = (h_o - h_1) + h_1 \frac{D(t)}{Q(t)}$$

Where h_0 takes care of some upward pressures in prices even if D(t) = Q(t). This will be generated mainly through within the sector disequilibriums caused manly by changes in the composition of the industrial sector demand.

Unfortunately we do not have any direct measure of demand pressures in the market for industrial products (such as unfilled orders, inventory change, etc.). What we will do is to try to find a proxy for this excess demand.

We will specifically assume that in this <u>non competitive</u> system the pricing equation already discussed, assumes a target level use of capacity. If the price determined in (1.1.8) is too high there will be excess capacity and therefore prices will be marked down.

Therefore we could approximate, for a world of price makers, the demand pressures in the market by an index of capacity utilization. $\frac{8}{}$

^{8.} This point is due to discussions with Professor F.M. Fisher.

Introducing this in (1.1.9) we get:

$$(1.1.10) \quad \frac{\dot{P}^{I}(t)}{P^{I}(t)} = \delta_{0} + \delta_{1} \frac{\dot{ULC}(t)}{\dot{ULC}(t)} + \delta_{2} \frac{\dot{UIMC}(t)}{\dot{UIMC}(t)} + \delta_{3} \dot{CU}(t) + \tilde{\eta} \quad (t)$$

Where $CU(t) = \frac{D(t)}{Q(t)}$ is an index of capacity utilization, used a measure of the demand pressures in the market for industrial products.

Case 2.

In this case we will assume that the pressures coming from the demand side are some non linear function of the excess demand in the market. $\frac{9}{}$ Specifically we will assume that:

$$f(\frac{D(t)-Q(t)}{Q(t)}) = k_0 + k_1 NLCU(t)$$

Where:

$$\begin{aligned} & \text{NLCU(t)} &= \text{sign } (\frac{D(t)}{Q(t)} - M(\frac{D(t)}{Q(t)})) \cdot (\frac{D(t)}{Q(t)} - M(\frac{D(t)}{Q(t)}))^2 \\ & \text{And } M(\frac{D(t)}{Q(t)}) \text{ is the sampling mean of } \frac{D(t)}{Q(t)} \end{aligned}$$

Introducing this in (1.1.9) we will get:

$$(1.1.11) \quad \frac{\dot{p}^{I}(t)}{p^{I}(t)} = \varepsilon_{0} + \varepsilon_{1} \quad \frac{\dot{ULC}(t)}{\dot{ULC}(t)} + \varepsilon_{2} \quad \frac{\dot{UIMC}(t)}{\dot{UIMC}(t)} + \varepsilon_{3} \quad \text{NLCU}(t)$$

$$+ \dot{n}(t)$$

To make this point clear let us consider the following example. Assume that in the first quarter of a year capacity

^{9.} A similar treatment has been used by R.M. Solow in "Price Expectations and the behavior of the Price Level", Manchester University Press, 1969.

utilization reaches its upper limit (let us say 90%) but fiscal and monetary policy continue being expansive in the following quarters. Our equations (1.1.10) and (1.1.11) will say that the demand pressures remain the same as in the first quarter.

To take care of this shortcoming we will consider another choice for the function f.

Case 3:

Here we will assume that:

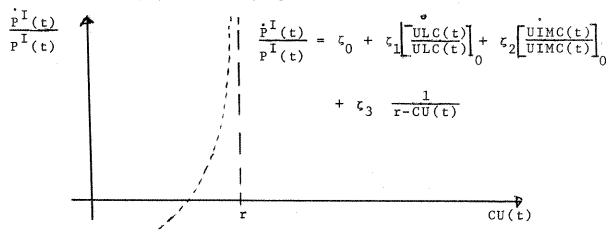
$$f(\frac{D(t)-Q(t)}{Q(t)}) = m_0 + m_1 \frac{1}{r-CU(t)} \text{ with } CU(t) < r.$$

Where r is the upper limit to capacity utilized in the industrial sector. In this specification when the capacity utilized approaches its ceiling r the pressures on prices become higher and higher becoming infinite in the limit.

Substituting this in (1.1.9) we will have:

$$(1.1.12) \quad \frac{\dot{P}^{I}(t)}{P^{I}(t)} = \zeta_{0} + \zeta_{1} \frac{U\dot{L}C(t)}{ULC(t)} + \zeta_{2} \frac{UIMC(t)}{UIMC(t)} + \zeta_{3} \frac{1}{r-CU(t)} + \eta^{*}(t)$$

Putting this in a graph we have:



Where:

$$\begin{bmatrix} \overrightarrow{\text{ULC}(t)} \\ \overrightarrow{\text{ULC}(t)} \end{bmatrix}_0$$
 and $\begin{bmatrix} \overrightarrow{\text{UIMC}(t)} \\ \overrightarrow{\text{UIMC}(t)} \end{bmatrix}_0$ are some given values of both variables.

In our empirical work we could not estimate an equation like (1.1.9) because we did not have data on unit imported raw material cost. Due to this fact, we had to split the change in unit imported raw material cost into two components: change in imported raw material prices and change in imported raw material requirements per unit of production.

In this way we can rewrite (1.1.9) as:

$$(1.1.9)' \frac{\dot{p}^{I}(t)}{p^{I}(t)} = \zeta_{0} + \zeta_{1} \frac{\dot{v}\dot{L}C(t)}{\dot{v}LC(t)} + \zeta_{2} \frac{\dot{p}^{M}(t)}{p^{M}(t)} + \zeta_{2} \frac{\dot{v}\dot{I}M(t)}{\dot{v}IM(t)} + \zeta_{3} f(\frac{\dot{D}(t) - \dot{Q}(t)}{\dot{Q}(t)}) + \eta(t)$$

Where UIM(t) = Unit Imported raw materials in period t $p^{M}(t) \ = \mbox{Price of Imports in period } t.$

And we proceed to estimate:

$$(1.1.9)'' \frac{\dot{p}^{I}(t)}{p^{I}(t)} = \zeta_{0} + \zeta_{1} \frac{\dot{u}\dot{L}C(t)}{\dot{u}LC(t)} + \zeta_{2} \frac{\dot{p}^{M}(t)}{p^{M}(t)} + \zeta_{3} f(\frac{\dot{D}(t) - \dot{Q}(t)}{\dot{Q}(t)}) + \psi(t)$$

If model (1.1.9) is correct, when we estimate (1.1.9)" we are making a specification error which we should consider in the interpretation of the final results. It is interesting to note that if the rate of change in UIM(t) is steady, its effects will be included in the constant in (1.1.9)". Furthermore in the Leontief constant coefficient case this rate will be zero.

1.2. Definition of variables.

i) Quarterly Price Index of Industrial Commodities:

We used the manufacturing industry component of the wholesale price index with base in 1947. The dependent variable in our regressions is the overlapping four quarters annual rate of change in this index.

ii) Unit Labor Cost:

This is defined as the product of an index of wages and salaries in the industrial sector and an index of labor requirements per unit of production. The Index of wages and salaries in the Industrial sector starts only in April 1963. The Index of labor requirements per unit of production was defined as a ratio between an index of industrial employment and an index of industrial production. There are two different production indexes one computed by the National Institute of Statistic and the other by the Association of Industrial Entrepeneurs, the first one has a broader coverage. In our estimations we used both and the results were slightly better for the National Institute of Statistics Index. We report here results obtained with this last index.

In the empirical analysis that we will discuss we consider different numbers of quarters in the definition of the index of labor requirements. The rate of change of the unit labor cost is defined as the overlapping four quarters annual rate of change in the unit labor cost.

iii) Quarterly Price Index of Imported Raw Materials:

We used the imported raw materials component of the wholesale price index with base in 1947. The rate of change is defined as the overlapping four quarters rate of change of this price index.

iv) Capacity Utilization:

This is defined as the ratio between a quarterly index of industrial production and a quarterly index of maximum industrial production. This last index was built using linear interpolation from the peaks in the monthly index of industrial production. We made a correction for the level of this variable using the capacity utilization figures estimated by the Institute of Economic Research of the University of Chile, for the second half of 1961 from a survey of 42 industrial firms.

1.3. The Results:

We present in Table 1 the results of estimating the model just described. $\frac{10}{}$ (see next page)

From this table it is clear that independently of the specification of the equation the coefficient of the rate of change in imported raw material prices is fairly steady. We also tried some distributed lags for this variable but it did not improve the results.

In the estimations we tried different distributed lags in the explanatory variables but we always got better results without them. This result can be due to the high speed of adjustment to price changes for an economy with a long history of inflation.

^{10.} In this section we consider only the specification corresponding to case I for the capacity utilization variable. This is due to the fact that most of the estimations were done before these alternative cases were thought of, and it was not thought worth while to rerun these regressions because we are mainly interested in the model in section 3 which is estimated by an estimation procedure that takes into consideration the simultaneity of the model. At that time we consider these alternative formulations.

TABLE 1*

D.W.d.	1.38	~d ∞ •d	2.04	D.W.	1.72	1.30
R 2 C /	.882	.917	.933	R 2	.923	.897
Rate of change imported raw mate rial prices	.362	,390	.447	change 1 raw 1 prices	34	20
Capacity ^b / utiliza- tion (4)	3,344	3,369	3,531	Rate of imported material	.434	.420
Rate of change unit labor cost (6)			.596	Capacity utilization	3.927	4.058 (6.269)
Rate of change unit 1 <u>a</u> bor cost		.508		Rate of change unit labor cost (12)		.644
Rate a of change unit labor cost (2)	.430			Rate of change unit labor cost (8)	.574	gene gene generale nagen special generale magazini separa separa separa separa separa separa separa separa sep
Constant	-2.586 (-4.513) <u>c</u> /	-2.643	-2.817	Constant	-3.115	-3.237
# of the equation	e∮ • •	1.2	.3	# of the equation	1.4	1.5

quarters used in the def-The number in parenthesis indicates the numbers of The sample size for all these regressions was 19. inition of the Index of unit labor requirements. 4

The numbers in parenthesis are the t-statistics of the respective coefficients. The number in parenthesis indicates the number of quarters utilized in the definition of the variable, <u>^</u> ्र) व

R is the Coefficient of Multiple Determination D, W. is the Durbin and Watson Statistic. In terms of t-statistics and R^2 , the equations (1.4), (1.3) and (1.2) are the best, in the same order.

For most of these cases the sum of the coefficients for the unit labor cost and the imported raw materials variables is not significantly different from one as we expected a priori.

It is important to note that due to the simultaneity of the model, the coefficients and the associated "t" statistics do not have much value if we do not study the specific bias introduced in the estimation of the coefficients and in their standard errores. This same argument applies to the Durbin-Watson statistic which is now only a descriptive statistic.

In the estimation of the equations of table 1, we implicitly introduced the assumption that the coefficient of the rate of change in wages and the coefficient of the rate of change in unit labor requierements were the same. Now we want to split the unit labor cost into its two components and use regression to estimate their impact on the price variable.

In Table 2, we present the same equations, the only difference being taht the unit labor cost has been split into the rate of change in the index of wages and salaries and into the rate of change in unit labor requirements. (See Table 2 into in next page).

As we see from this table, the rate of change of unit labor requirements has a very poor showing. In some cases it has the wrong sign and it never has a t statistic over 1.753 for all periods considered. Here there is almost no difference between (2.1), (2.2), (2.3), (2.4) and (2.5).

What puzzles us is the poor showing of the labor requirements variable. An explanation of this can be the fact that the dominant element in unit labor cost is the rate of change in industrial wages, which is around 30% for most of the

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the education of the control of the	Constant tanta	Rate of Change Mages & Salaries	Hate of change unit labor requir.	Rate of change unit labor requir.	Rate of change unit labor requir.	Capaci- ty uti- lization (4)	Rate of change prices of imported raw material	ਲ	٥ ج	
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the the ctron	Constant	Rate of change wages & salaries	nate conange unit labor require (8)	4	Rate of change unit labor requir.	Capaci- ty uti- lization (4)	Rate of change prices of imported raw material	M M	Š	
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period; and therefore this is the variable that is used as a proxy for labor cost in pricing policy.

In light of this last comment, we left out the rate of change of unit labor requirements $\frac{11}{}$ and got the results that appear in equation (2.6).

We see that in terms of t-statistics and \overline{R}^2 , equation (2.6) is slightly better that the other equations from table 2. Furthermore the sum of the coefficients of the price variables is close to one. This is what we should expect in accordance with the discussion at the beginning of this section.

This means that the data do not disprove the hypothesis that the wage variable is the main element considered as a proxy for unit labor cost in the pricing mechanism.

In the last section of this chapter, we will test for non linearities in this price equation in the context of a simultaneous model.

It is important to note that if we use equation (2.6) to predict changes in industrial prices this does not include the feed-backs that are possible. The most obvious one is from industrial prices to cost of living and from there to industrial wages. We will study this in more detail after studying wages in the industrial sector, in the next section.

^{11.} This equation corresponds also to the equation (1.1.3) considered at the beginning of this chapter.

2.- Wages in the Industrial Sector.

For the last twenty years in Chile we have had periodicals laws of wage increases. The main objective of these laws have been to "protect" wage earners against the loss in real income produced by inflation. $\frac{12}{}$ These laws are dictated for the public sector and include some rules for the private sector. These rules have been in the form of minimum wage increases or general recommendation for wage increases. The importance of this legislation for our work is that it can include non market elements in the behavior of wages in the Industrial sector.

The other important point is timing. Wage laws are usually enacted for a calendar year. If in the industrial sector the increase in wages is concentrated in the first quarter of the year there is no point in building a quarterly model. Fourtunately this is not the case for the industrial sector. The different firms have wage negotiation all year long as can be seem in the next table:

^{12.} J. Ramos in "Política de Remuneraciones en Inflaciones Per sistentes" Instituto de Economía y Planificación. Univer sidad de Chile, 1970, shows that the behavior of real wages has not been too much related with the wage legislation.

WAGESTIN THE INDUSTRIAL SECTOR Wages and Salaries index.

Quarter	(average	1965	==	100,0)
1963.2	4	46,1		
1963.3	ė.	46,6		
1963.4		52,3		
1964.1	•	50,1		
1964.2 7 . 2		58,5		
1964.3		73,2		
1964.4		76,3		
1965.1		81,1		
1965.2		98,3		
1965.3		08,2		
1965.4		12,4		
1966.1		23,3		
1966.2		41,3		
1966.3		48,7		
1966.4		56,7		
1967.1		70,4		
1967.2		81,2		
1967.3		94,4		
1967.4		07,4		
1968.1		22,2		
1968.2		38,6		
1968.3		49,0		
1968.4	2	72,7		

Source: Different issues Monthly Bulletin Central Bank.

2.1. The Model

Again, given the structure of labor organizations in Chile, we will expect some mix of competitive and non competitive market behavior in the determination of industrial wages.

On the competitive side we will assume that:

$$(2.1.1) \quad \frac{\dot{w}(t)}{w(t)} = \beta_1 + \beta_2 (\frac{d(t) - s(t)}{s(t)}) + \frac{C\dot{L}(t)}{CL(t)} + \theta(t)$$

Where:

 $\frac{\dot{w}(t)}{w(t)}$ = Rate of change in the nominal wage rate.

d(t) = Quantity demanded of labor.

s(t) = Quantity supplied of labor (labor force).

 $\frac{CL(t)}{CL(t)}$ = Rate of change in the cost of living.

 $\theta(t) = Random error$

If we add to this the pressures on wages due to non competitive elements in the organization of the labor market, we will have:

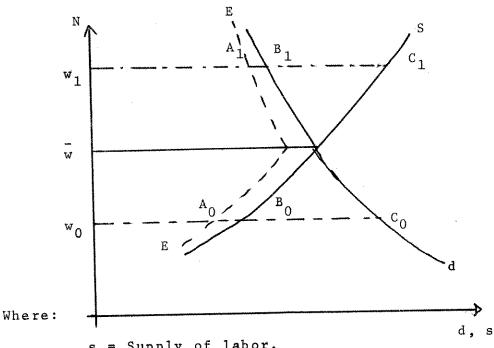
$$(2.1.2) \frac{\dot{w}(t)}{w(t)} = \beta_1 + \beta_2 \left(\frac{\dot{d}(t) - s(t)}{s(t)} \right) + \beta_3 \frac{\dot{CL}(t)}{\dot{CL}(t)} + \omega(t)$$

The amount by which β_3 differs from one is an indicator of non competitive elements in the labor market.

Given the fact that we do not have observations for d(t), we have to introduce some transformations to (2.1.2) before proceeding to estimate it.

Let us describe the labor market in the following

 $graph \frac{13}{}$:



s = Supply of labor.

d = Demand for labor

EE = Employment

The distance between s and EE for w \leq \bar{w} , and between d and EE for w $\geq \overline{w}$, is a measure of frictional unemployment. This frictional unemployment is due mainly to lack of information for suppliers and demanders.

For a wage rate \mathbf{w}_{0} below the equilibrium rate $\bar{\mathbf{w}}$, we will have:

^{13.} After the first draft of this paper was written, a paper by Bent Hansen where he presents a similar theoreticla analysis came to our attention. Hansen B. "Excess Demand, Unemployment, Vacancies, and Wages". Quarterly Journal of Economics. Vol. LXXXIV N°1, Feb. 1970.

 B_0C_0 = Excess demand for labor.

 $A_{\Omega}C_{\Omega}$ = Unfilled vacancies.

 A_0B_0 = Measured unemployment.

For a wage rate $\mathbf{w}_1,$ above the equilibrium rate $\bar{\mathbf{w}}$ we will have:

 $B_1C_1 = Excess$ demand for labor (negative)

 A_1B_1 = Unfilled vacancies

 $A_{1}C_{1}$ = Measured unemployment

From our characterization of the labor market, it is clear that for conditions where $w < \bar{w}$, measured unemployment is a very bad proxy for excess demand in the labor market. For $w > \bar{w}$, the higher is w the better is unemployment as a proxy for excess demand (negative in this case).

In general we will have:

$$(2.1.3)$$
 d - s = V - U

Where:

V = Total unfilled vacancies.

U = Total unemployment.

It is easy to see that V = d - E and U = s - E, where E = Total employment. Therefore, equilibrium in the labor market (d = s) implies that the number of people looking for jobs (U) be equal to the number of unfilled vacancies (V).

The problem is that we do not have observations on V; therefore we need to relate it to some variable for which we have observations. We will study three different cases.

Case 1:

In this case we are interested in estimating the relation for points where $w \ge \overline{w}$. This is the case in which unemployment is due mainly to the inflexibility of wages. Here we can approximate the excess demand in the labor market by the level of unemployment.

Specifically we will have:

d(t) - s(t) = -U(t), and introducing this in (2.1.2) we get:

$$(2.1.4) \quad \frac{\dot{w}(t)}{w(t)} = \beta_1 - \beta_2 \frac{U(t)}{s(t)} + \beta_3 \frac{C\dot{L}(t)}{CL(t)} + \tilde{\omega} (t)$$

Case 2:

Here we will consider the simple Phillips curve kind of argument approximating $\frac{d(t) - s(t)}{s(t)}$ by $a + \frac{b}{U(t)/s(t)}$ introducing this in (2.1.2) we get:

(2.1.5)
$$\frac{\dot{w}(t)}{w(t)} = \gamma_1 + \gamma_2 \frac{1}{U(t)/s(t)} + \gamma_3 \frac{\dot{CL}(t)}{CL(t)} + \chi(t)$$

Case 3:

The last case that we will study corresponds to a steady-state solution which is derived from the basic Lipsey Model. $\frac{14}{}$

Following Lipsey, for a given wage rate, we will assume a steady-state in which the number of people leaving jobs is equal to the number of unemployed that find jobs.

We need to introduce some additional terms: let us define;

^{14.} Lipsey, Richard G. "The Relation Between Unemployment and the Rate of Change of Money Wage Rates in the United Kingdom, 1862-1957: A Further Analysis". <u>Economica</u>, Vol XXVII, Feb. 1960.

R = Number of employed that leave employment per unit of time.

F = Number of unemployed finding jobs per unit of time.

We will assume that: $\frac{15}{}$

$$R = f_1(E,V)$$
 and $F = f_2(U,V)$

In the steady-state R = F implying that $f_1(E,V) = f_2(U,V)$. We can solve this for V = g(E,U) and introduce this in (2.1.3) to get a relation among observed variables.

In this case we assume that \mathbf{f}_1 and \mathbf{f}_2 are linear in their arguments and are homogeneous.

Therefore,

$$R(t) = a_1 E(t) + a_2 V(t)$$

$$F(t) = b_1 U(t) + b_2 V(t)$$

In the steady state:

$$V(t) = \frac{b_1}{a_2 - b_2} U(t) - \frac{a_1}{a_2 - b_2} E(t)$$

Introducing this in (2.1.2), we get:

(2.1.6)
$$\frac{\dot{w}(t)}{w(t)} = \delta_1 \frac{E(t)}{s(t)} + \delta_2 \frac{U(t)}{s(t)} + \delta_3 \frac{C\dot{L}(t)}{CL(t)} + \mu(t)$$

Here we excluded the constant since otherwise we would have had perfect collinearity among the regressors.

Before presenting the estimation of these three different equations, we will define the variables used in the regressions.

^{15.} It is important to note that Lipsey assumes that R is not a function of V. We do not know what his reason was for including it in F and excluding it in R. If in his specification of the functions f₁ and f₂ we introduce V in both, then V will cancel and he will not be able to get V out of this steady-state solution.

2.2. Definition of the variables

- $\frac{\dot{w}(t)}{w(t)} = \frac{w(t) w(t 4)}{w(t 4)} = 0$ Overlapping four quarters annual rate of change in the Index of wages and salaries in the industrial sector.
- $\frac{U(t)}{s(t)}$ = Last four quarters weighted average rate of unemployment in the industrial sector. Where the weights are the employment levels.
- $\frac{C\dot{L}(t)}{CL(t)}$ = Overlapping four quarters annual rate of change in the Index of retail prices.
- $\frac{E(t)}{s(t)}$ = Last four quarters weighted average rate of employment in the industrial sector.

2.3. The Results

Here we will present the estimates that were obtained using ordinary least squares for the equations just presented. These results are shown in Table 3 on next page.

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	Recipro- cal of unemplog.	and somethyd a straightach chairman agus ann an thair an thairm ann ann ann ann ann ann ann ann ann an			120.0			(0.10.0)	
	Unemploy- ment rate	55.0	このりく	A	0			70.0	(12.032) (12.032) (-5.651)
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In examining these results, we see that (3.7) and (3.8) are very similar to the equations (3.1) and (3.2) with the constants of the latter pair playing the role of the Employment rate terms of the former. It is easy to see this from the fact that the employment/unemployment ratio is very close to one. Having observed this, we discard (3.7) and (3.8).

Another important point to mention is that the coefficients of change in the cost of living are very stable in equations (3.2), (3.3), (3.5) and (3.6). Related to this it is worth noticing that the unemployment rate or its reciprocal explain no more than 25% of the variance of the rate of change in wages and that the introduction of rate of change in the cost of living improves the results quite substantially. In this respect the results agree with those of Lipsey for England. It is important to note that when we tried a distributed lag in cost of living we did not improve our results. This can be due, again to the fact that for an economy with a long history of high inflation rate people become very sensitive to price changes.

Finally we can see from the table that there is little difference between equations (3.1)-(3.3) and (3.4)-(3.6).

To study the interaction between the price and wage equation in the determination of the cost of living, we go to the following section where we present a simultaneous model.

3. Industrial Prices, Industrial Wages and Cost of Living.

In this section we will consider, in the contex of a simultaneous model, the equations that we studied in the first two sections. We will discuss the problems arising from the indiscriminate use of two stage least squares in the estimation of this type of subsystem and later, we will estimate it using instrumental variables.

3.1. The Price Subsystem.

Let us consider first the following simultaneous submodel:

(3.1.1)
$$\frac{\dot{\mathbf{w}}^{\mathrm{I}}(t)}{\mathbf{w}^{\mathrm{I}}(t)} = a_1 + a_2 \frac{1}{U(t)/s(t)} + a_3 \frac{\mathrm{CL}(t)}{\mathrm{CL}(t)} + \varepsilon^{\mathrm{w}^{\mathrm{I}}}(t)$$

(3.1.2)
$$\frac{\dot{p}^{I}(t)}{p^{I}(t)} = b_{1} + b_{2} \frac{\dot{w}^{I}(t)}{w^{I}(t)} + b_{3} CU(t) + b_{4} \frac{\dot{p}^{m}(t)}{p^{m}(t)} + \varepsilon^{p^{I}}(t)$$

(3.1.3)
$$\frac{\dot{P}(t)}{P(t)} = c_1 \frac{\dot{P}(t)}{P(t)} + c_2 \frac{\dot{P}(t)}{P(t)} + c_3 \frac{\dot{P}(t)}{P(t)} + \varepsilon^P(t)$$

$$(3.1.4) \quad \frac{\dot{\text{CL}}(t)}{\dot{\text{CL}}(t)} = d_1 + d_2 \frac{\dot{P}(t)}{\dot{P}(t)} + d_3 \frac{\dot{P}(t-1)}{\dot{P}(t-1)} + d_4 \frac{\dot{P}(t-2)}{\dot{P}(t-2)} + d_5 \frac{\dot{P}(t-3)}{\dot{P}(t-3)}$$

Where the variables are:

 $\frac{P(t)}{P(t)}$ = Four quarters annual rate of change of wholesale prices.

 $\frac{\dot{p}^{I}(t)}{p^{I}(t)}$ = Four quarters annual rate of change of industrial prices.

CU(t) = Four quarters weighted average of capacity utilization.

 $\frac{\dot{P}^{m}(t)}{P^{m}(t)}$ = Four quarters annual rate of change of imported raw material prices.

 $\frac{\dot{P}^{f}(t)}{P^{f}(t)}$ = Four quarters annual rate of change of farm prices.

 $\frac{\dot{w}^{I}(t)}{w^{I}(t)}$ = Four quarters annual rate of change of Industrial wages.

The derivation of equation (3.1.1) and (3.1.2) was already discussed. What we will do now is study equations (3.1.3) and (3.14).

Although the wholesale price index is a linear combination of its different components with fixed weights, what equation (3.1.3) assumes is that its rate of growth can be approximated by a linear combination of three of its components. $\frac{16}{}$

In other words we know that:

$$P(t) = \alpha_f P^f(t) + \alpha_I P^I(t) + \alpha_m P^m(t) + \alpha_o P^o(t)$$

Where $P^{0}(t)$ is a weighted average of the other prices of the index (see footnote 16).

Then:

$$\frac{\dot{P}(t)}{\dot{P}(t)} = \frac{\alpha_{f} \dot{P}^{f}(t)}{\dot{P}(t)} \cdot \frac{\dot{P}^{f}(t)}{\dot{P}^{f}(t)} + \frac{\alpha_{I} \dot{P}^{I}(t)}{\dot{P}(t)} \cdot \frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} + \frac{\alpha_{m} \dot{P}^{m}(t)}{\dot{P}(t)} \cdot \frac{\dot{P}^{m}(t)}{\dot{P}^{m}(t)} + \frac{\alpha_{o} \dot{P}^{o}(t)}{\dot{P}^{o}(t)} \cdot \frac{\dot{P}^{o}(t)}{\dot{P}^{o}(t)} + \frac{\alpha_{o} \dot{P}^{o}(t)}{\dot{P}^{o}(t)} \cdot \frac{\dot{P}^{o}(t)}{\dot{P}^{o}(t)} + \frac{\dot{P}^{o}(t)}{\dot{P}^{o}$$

We are assuming that there is not too much change in relative prices and that therefore we can write:

$$\frac{\dot{P}(t)}{P(t)} = c_1 \frac{\dot{P}^f(t)}{P^f(t)} + c_2 \frac{\dot{P}^I(t)}{P^I(t)} + c_3 \frac{\dot{P}^m(t)}{P^m(t)}$$

We will expect that these weights will add up to one when we estimate this equation.

^{16.} We are leaving out the Price of other imports and the Price of mining products but we assume that these minor components, that have a 10% weight in the index, will not bias the estimation too much.

Equation (3.1.4) es included to close the model and it implies that there is some kind of mark-up from wholesale prices to retail prices. If the constant mark up is proportional to the wholesale price then we will expect to get Σ $d_1 = 1$. Furthermore in our equation (3.1.4) we are leaving out services, therefore the constant will take care of part of this effect (the part correlated with $\dot{P}(t)/P(t)$ will be in d_2).

In the specification of equation (3.1.4) we assume that the rate of change in the cost of living (retail prices), is a distributed lag of the rate of change in wholesale prices. The rate of change of wholesale prices here is as an element of cost in retail prices. We should also add to this equation labor cost, but unfortunately there is no quarterly data for wages in the retail sector.

To estimate a model like this using two-stage least squares, as G. Perry $\frac{17}{}$ did in his book, is equivalent to assume that in each equation, excluding the four left hand variables, the others are truly exogenous in the sense of being uncorrelated in the probability limit with the disturbances of that equation. This will not be true if any of these endogenous variables has some feed back on the unemployment rate or capacity utilization variables as surely will be the Therefore it is a mistake to assume that CU(t) and U(t)/s(t) are truly exogenous variables and to use them as instruments in the two-stages least squares estimation procedure. In the estimation procedure that we will use, we will assume that there are other equations from a larger system that describe the behavior of CU(t) and U(t)/s(t), and we will use other exogenous variables as instruments in the estimation of this subsystem. Among them will be the rate of change of the nominal supply of money.

^{17.} Perry, George L. "Unemployment, Money Wage Rates, and Inflation". The M.I.T. Press, Cambridge, U.S.A. 1966.

3.2. The Results

We will start presenting the results of the estimation of equation (3.1.3). We do this because the estimated equation will be the same for the different price sybsystems that we will present. This is so because this is not a structural equation and therefore we estimated it using ordinary least squares.

When we estimated it we got:

$$(3.1.3.01sq) \quad \frac{\dot{P}(t)}{P(t)} = \frac{.408}{(8.774)} \quad \frac{\dot{P}^{I}(t)}{P^{I}(t)} + \frac{.340}{(8.856)} \quad \frac{\dot{P}^{f}(t)}{P^{f}(t)}$$

$$+$$
 .240 $\frac{\dot{P}^{m}(t)}{P^{m}(t)}$

$$T = 24 \cdot \frac{18}{}$$

The sum of the coefficients is .99, therefore for a σ per cent rate of growth in industrial prices, agricultural prices and imported raw materials, the wholesale price index increases by a rate of .99 σ . This is pretty close of the coefficient of one that we expected a priori.

Now we will estimate the other equations of the price subsystem using instrumental variables. In this subsystem the price of farm products can be considered exogenous because most of the farm products (including wheat and all kind of meat) have government fixed prices. The price of imported raw materials can be considered exogenous because its price in the foreign exchange unit is determined by conditions outside the

^{18.} Number of observations.

Chilean economy, the price of foreign exchange is determined by the Central Bank authority, and the tariff structure is policy determined.

On the other hand, if the Central Bank is fixing the price of foreign exchange in accordance with the movement in some of the prices in our system, as has been the policy since 1965 this can affect the exogenous character of price of imported raw materials, when we analyzed this hypothesis we did not find a high correlation between imported materials prices and cost of living for the period under study. We will expect some correlation anyway from the reduced form of our model.

In the complete system to which (3.1.1), (3.1.2), (3.1.3) and (3.1.4) belong, there will be a money sector and in that money sector there will be a variable called the <u>nominal</u> supply of money.

We can take its rate of change as an instrument to be used in the subsystem in which we are interested. We are not saying that the money supply will not affect prices. The money supply will in general affect prices in a quarterly model in two ways: first, through the real liquid wealth affecting the level of consumption; second, through the rate of interest affecting consumption and investment.

In our model, these two effects will reinforce each other and will affect industrial prices via the capacity utilization and the unemployment variables. What we are saying is only that the money supply in itself does not depend on other endogenous variables of our larger system to which (3.1.1), (3.1.2), (3.1.3) and (3.1.4) belong. $\frac{19}{}$

^{19.} In general the money supply is an endogenous variable in the sense that it depends on the behavior of financial intermediaries (through their choice of the level of free reserves) and of the public (through their choice of the currency demand deposit ratio). For a first approximation we can take this last ratio as constant and for a economy with a long history of inflation take free reserves to be near zero. Therefore we can take the money supply as exogenous. For an alternative formulation see Chapter IV and V.

The results that we got for our whole submodel using instrumental variables were the following:

(3.1.1.i.v)
$$\frac{\dot{\mathbf{w}}^{\mathrm{I}}(t)}{\dot{\mathbf{w}}^{\mathrm{I}}(t)} = \frac{-.523}{(-3.762)} + \frac{.037}{(5.698)} + \frac{1}{U(t)/s(t)} + \frac{.704}{(6.234)} + \frac{\dot{\mathrm{CL}}(t)}{\dot{\mathrm{CL}}(t)}$$

Instruments:

$$\frac{\dot{M}(t-1)}{\dot{M}(t-1)}, \frac{\dot{M}(t-2)}{\dot{M}(t-2)}, \frac{\dot{P}^{m}(t)}{\dot{P}^{m}(t)}, \frac{\dot{P}^{m}(t-1)}{\dot{P}^{m}(t-1)}, \frac{\dot{P}^{f}(t)}{\dot{P}^{f}(t)}, C.$$

$$T = 19 \qquad \qquad DW = 2.17$$

Where: $\frac{M(t)}{M(t)}$ is the overlapping four quarters annual rate of growth in the nominal money supply and C is a constant.

The significant constant term and its negative value in this equation is expected a priori because of the form of the relation between excess demand and unemployment rate already discussed. Furthermore for an unemployment rate equal to 5.55 (average for the period 1960-1968) the unemployment effect is .67. Therefore equation (3.1.1.i.v) is transformed into $\frac{\dot{v}^{I}(t)}{v^{I}(t)} = .15 + .704 \frac{\dot{CL}(t)}{CL(t)}$, this results makes sense.

$$(3.1.2.i.v) \frac{\dot{p}^{I}(t)}{p^{I}(t)} = \frac{-.077}{(-1.331)} + \frac{.738}{(5.520)} \frac{\dot{w}^{I}(t)}{w^{I}(t)} + \frac{.016}{(4.276)} \text{NLCU}(t-1)$$

$$+ \frac{.407}{(7.603)} \frac{\dot{p}^{m}(t)}{p^{m}(t)}$$

Instruments:

$$\frac{\dot{P}^{m}(t)}{P^{m}(t)}, \frac{\dot{P}^{m}(t-1)}{P^{m}(t-1)}, \frac{\dot{P}^{f}(t)}{P^{f}(t)}, \frac{\dot{M}(t-1)}{M(t-1)}, \frac{\dot{M}(t-2)}{M(t-2)}, \frac{\dot{N}M(t-1)}{NM(t-1)}, C.$$

$$T = 19$$

$$DW = 1.60$$

Where the new variable introduced is:

 $\frac{NM(t)}{NM(t)}$ = square of the deviation from the mean of $\frac{M(t)}{M(t)}$ keeping the sign of the original deviation.

When we consider the alternative specification for the non linearity in this equation we get:

$$(3.1.2.i.v)' \frac{\dot{P}^{I}(t)}{\dot{I}_{(t)}} = \frac{-.166}{(-3.656)} + \frac{.688}{(5.484)} \frac{\dot{w}^{I}(t)}{\dot{w}^{I}(t)} +$$

+ .0050
$$\frac{1}{.84-CU(t-1)}$$
 + .406 $\frac{\dot{P}^{m}(t)}{P^{m}(t)}$

Instruments:

$$\frac{\dot{P}^{m}(t)}{P^{m}(t)}$$
, $\frac{\dot{P}^{m}(t-1)}{P^{m}(t-1)}$, $\frac{\dot{P}^{f}(t)}{P^{f}(t)}$, $\frac{\dot{M}(t-1)}{M(t-1)}$, $\frac{\dot{M}(t-2)}{M(t-2)}$, $\frac{NM(t-1)}{NM(t-1)}$, C.

$$T = 19$$
 $DW = 1.68$

The significant constant term and its high absolute value in this equation is expected a priori because for CU(t) close its average value (around .80) we will expect no demand pressures in prices. In fact, for CU(t) equal to average capacity utilization rate we get:

$$-.166 + .005 \frac{1}{(.84 - .80)} = -.041$$

Therefore for a situation without cost changes

$$\frac{\dot{\mathbf{w}}^{\mathrm{I}}(t)}{\mathbf{w}^{\mathrm{I}}(t)} = \frac{\dot{\mathbf{p}}^{\mathrm{m}}(t)}{\mathbf{p}^{\mathrm{m}}(t)} = 0$$
, and without demand pressures CU(t-1) = .80,

we get from this equation what we expected a priori: $\frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = 0$

For capacity at its average value we should expect that for an equal rate of change of wages and raw material prices, industrial price should increase at the same rate. Therefore we should test whether the sum of the coefficients of the wage variable and the imported price variable is equal to one. The covariance of these two coefficients is .02214. When we ran the test we accepted the null hypothesis that the coefficients add up to one.

Considering these empirical results along with the theoretical discussion in section 1, we will use specification (3.1.2.i.v)' for the industrial price equation in what follows.

For the cost of living equation we assumed that the weights of the distributed lag of wholesale prices follow a second degree polynomial.

Furthermore we assumed a priori that in the explanation of cost of living we should have the rate of change in the wholesale index with a maximum lag of three periods. When we estimated this equation using R.Hall's program $\frac{20}{}$, we got:

^{20.} Hall R.E. "Polynomial Distributed Lags", Working Paper N°7, Department of Economics, Massachusetts Institute of Technology July 28, 1967.

$$(3.1.4.i.v.) \frac{\dot{CL}(t)}{CL(t)} = .0391 + .3461 \frac{\dot{P}(t)}{P(t)} + .2416 \frac{\dot{P}(t-1)}{P(t-1)} + .1491 \frac{\dot{P}(t-2)}{P(t-2)} + .0685 \frac{\dot{P}(t-3)}{P(t-3)}$$

Instruments:

$$\frac{\dot{M}(t-1)}{\dot{M}(t-1)}$$
, $\frac{\dot{M}(t-2)}{\dot{M}(t-2)}$, $\frac{\dot{P}^{m}(t)}{\dot{P}^{m}(t)}$, $\frac{\dot{P}^{m}(t-1)}{\dot{P}^{m}(t-1)}$, $\frac{\dot{P}^{f}(t)}{\dot{P}^{f}(t)}$, C.

$$T = 21$$
 Mean lag = .926 (4.273)

Equation (3.1.4) says taht for a γ per cent steady rate of growth in wholesale prices, retail prices increase only at a rate of .805 γ + .039. This result can be due to the fact that we are leaving out wages in the service sector which may be growing at a higher rate than wholesale prices.

As we saw in the first chapter, a basic element in any formulation of the structural model of inflation is the downward inflexibility of industrial prices.

To test for this inflexibility we estimated equation (3.1.2.i.v) for the periods in which the capacity utilization index was lower than in the previous quarter.

The results were:

$$(3.1.2.i.v)" \frac{\dot{P}^{I}(t)}{P^{I}(t)} = \frac{-.162 + .684}{(-3.475)} + \frac{\dot{w}^{I}(t)}{(5.711)} + \frac{\dot{w}^{I}(t)}{w^{I}(t)} + \frac{.0048}{(4.829)} + \frac{1}{.84-CU(t-1)} + \frac{.407}{(7.788)} + \frac{\dot{P}^{m}(t)}{P^{m}(t)}$$

talendeken alat ett ena jaan and kaladalanda tekennetistekan en entere ett ett ett kaladala talendeke jalendek

Instruments:

T = 13

$$\frac{\dot{P}^{m}(t)}{\dot{P}^{m}(t)}$$
, $\frac{\dot{P}^{m}(t-1)}{\dot{P}^{m}(t-1)}$, $\frac{\dot{P}^{f}(t)}{\dot{P}^{f}(t)}$, $\frac{\dot{M}(t-1)}{\dot{M}(t-1)}$, $\frac{\dot{M}(t-2)}{\dot{M}(t-2)}$, $\frac{\dot{M}(t-1)}{\dot{M}(t-1)}$, C.

We could not estimate an equation like (3.1.2.i.v)" for the rest of the sampling period because we did not have enough degrees of freedom to run the first stage of the instrumental variables procedure. Considering this, we ran a Chow test for the case of negative degrees of freedom to study if there were differences between equation (3.1.2.i.v)" and

DW = 2.80

complete vector of regression coefficients in both periods $\frac{21}{\cdot}$ Making the same kind of test for the coefficient of the non linear capacity variable alone, we accepted the null hypothesis again.

the one for the rest of the period. The computed F was such that we accepted the null hypothesis of no difference for the

If industrial prices were inflexible downward we should have gotten a smaller coefficient for the non linear capacity variable in the priod of slackness in the market for industrial products (when the capacity utilization index was lower than in the previous quarter).

To see this let us consider equation (3.1.2) for the alternative definition of the capacity utilization variable.

^{21.} For a description of chow tests see Fisher F.M.: "Test of Equality Between Sets of Coefficients in Two Linear Regressions: An Expository Note". Econometrica, March 1970. The limitations of this tests are that we do not know their small sample properties.

From here we get:

$$\frac{\partial \frac{\dot{P}(t)}{P(t)}}{\partial CU(t-1)} = \frac{b_3}{.84-CU(t-1)}^2$$

Therefore we will expect that for the period of demand slackness ${\bf b}_3$ would be smaller than for the rest of the period. The hipothesis of equality was the one accepted when we ran the test.

4.- Analysis of the Results

Some features of these results are important to note:

- 1) We got better results (with the exception of the demand element in the price equation and the cost of living equation), when we used unlagged right hand variables in the original model. This makes a lot of sense for an economy that has had inflation for the last one hundred years. Even more important is the fact that this inflation has been more or less steady in the last half of the sampling period (around 30% four quarter annual rate of change in the cost of living index).
- 2) The coefficient of the cost of living variable in the wage equation, contrary to what we should have expected from an economy with a long history of inflation, is only a little higher than the one that other people have gotten for economies with mild inflation. This supports the Harberger contention that: "My belief that wages should probably be readjusted more often than once a year rather than less often is regarded as heretical by some. But, in point of fact, real

- wages have historically tended to fall in periods of growing inflation, forcing workers to bear a disproportionate share of the burden". $\frac{22}{}$
- 3) The rate of change in the prices of imported raw materials is an important factor in the explanation of the rate of change of industrial prices. For a one percent increase in the rate of growth of prices of imported raw materials, the direct effect is a .41% increase in the rate of growth of industrial prices. This in turn will affect the rate of change of the cost of living through equations (3.1.3 olsq) and (3.1.4). This result is in agreement with the structuralist theory of inflation regarding the propagation of inflation, through increases in the price of imported raw materials. 23/
- 4) The coefficient of the non linear response to demand pressures in the industrial sector (measured by $\frac{1}{84-\text{CU}(t-1)}$, is significantly different from zero. $\frac{24}{}$ Therefore there is support to the hypothesis that prices are demand and cost determined.
- 5) There is no evidence of downward inflexibility of the rate of change in industrial prices. Therefore there is no empirical evidence for the main foundation of the structuralist model of inflation. To reach a final conclusion on this point we need more empirical evidence.

^{22.} Harberger Arnold C. "Economic Policy Problems in Latin America: A Review". Journal of Political Economy. Volume 78. # 4. This result is also obtained in Ramos J.

^{23.} For a summary of the structuralist and monetarist theory of inflation, see Chapter I.

^{24.} This using the asymptotic standard errors of the coefficients.

6) The coefficient of the excess demand variable in the wage equation is higher than the coefficients obtained for more competitive economies. This implies that the trade off between unemployment and inflation is less favorable for an economy like the Chilean one than for those economies. This supports the structuralist thesis of slow adjustments of the economic structure.

Now let us study the following system of equations:

$$\frac{\dot{w}^{I}(t)}{w^{I}(t)} = a_{1} + a_{2} \frac{1}{U(t)/s(t)} + a_{3} \frac{\dot{cL}(t)}{cL(t)}$$

$$(4.1) \frac{\dot{p}^{I}(t)}{p^{I}(t)} = b_{1} + b_{2} \frac{\dot{w}^{I}(t)}{w^{I}(t)} + b_{3} \frac{1}{.84 - CU(t-1)} + b_{4} \frac{\dot{p}^{m}(t)}{p^{m}(t)}$$

$$\frac{\dot{p}(t)}{p^{I}(t)} = c_{1} \frac{\dot{p}^{f}(t)}{p^{f}(t)} + c_{2} \frac{\dot{p}^{I}(t)}{p^{I}(t)} + c_{3} \frac{\dot{p}^{m}(t)}{p^{m}(t)}$$

$$\frac{\dot{cL}(t)}{cL(t)} = d_{1} + d_{2} \frac{\dot{p}(t)}{p(t)} + d_{3} \frac{\dot{p}(t-1)}{p(t-1)} + d_{4} \frac{\dot{p}(t-2)}{p(t-2)} + d_{5} \frac{\dot{p}(t-3)}{p(t-3)}$$

It is important to note that (4.1) is not a closed model because in that system U(t)/s(t) and $\frac{1}{.84-CU(t-1)}$ are endogenous variables whose structural equations we have not written. In the structural equation for U(t)/s(t), the wage rate will be one of the right hand variables and in the structural equation for CU(t), industrial prices will be one of the right hand variables; therefore, to consider (4.1) as a closed model it is equivalent to leave out this feed back. The only way to eliminate this problem is to consider a complete model and as we said at the begining, that is not possible because of the lack of quarterly national accounts. We tried to build quarterly national account data from quarterly indexes but the

results were discouraging. Noting this we decided to formulate a complete model using annual data in the next chapter.

for $\frac{w(t)}{w(t)}$, $\frac{P(t)}{P(t)}$, $\frac{P^I(t)}{P^I(t)}$ and $\frac{CL(t)}{CL(t)}$ ignoring the feed backs.

This case is interesting in itself because it answers questions such as: suppose that the monetary and fiscal authority controls unemployment and the level of demand (see below). Then with these two variables at certain target levels, what will happen to industrial wages, industrial prices, wholesale prices and cost of living?

Before proceeding to study different policy alternative let us study how well the model works during the sampling periods. This test is interesting because until now we have tested how the different equations perform by themselves but not in the context of a simultaneous model.

When we simulated our model for the part of the sampling period that is common in the estimation of our four equations we got the following results:

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. Actual and Simulated Values of Rate of Change in Wages (DS).

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VARIABLE: DOINP - ENDOGEROUS

Table # 5: Actual and Simulated Values of Hate of Change in Industrial Prices (Dainy).

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ERROR STATISTICS, 19 OBSERVATIONS:

VARIARLE: DCL - ENDOGENOUS

Change in the Cost of Living (DCL).

Table # 7: Actual and Simulated Values of Rate of

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MEAN ERROR: 0.00044831
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Table # 8: Plotted Values for Rate of Change in Whiges (DS).

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Table # 9: Plotted Values for Rate of Change in Industrial Prices (DAIMP).

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Table # 10: Plotted Values for Rate of Change in Wholesale Priors (070).

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Table # 11: Plotted Values for Rate of Change in Cost of Living (DCL)

VARIABLE PLOTTED - DCI

ACTUAL = X

SIMILA = Y

From these tables we can see that on an overall view the model does quite well. The mean squeare errors are very low, the highest being .049 for the wage equation.

The simulation results suggest that from the last quarter of 1966 to the third quarter of 1967 we are missing some thing. Our model systematically over shoots the actual values for the different endogenous variables. If we stop to think what the cause of these results is, we see that this period was characterized by tight controls for the prices of products in the cost of living index. There are two reasons why our model over shoots the actual figures. First, our high simulated rate of change in cost of living creates an over shooting in wages. This over shooting in wages plus the increase in capacity utilized in the industrial sector (associated with the increase in quantity demanded coming from the low reatil prices) implies an over shooting in industrial prices. From here on the dynamics of our model continues working.

It is important to indicate that this expansion in the industrial sector was obtained on top of a decline in economic activity coming mainly from a decrease in government expenditures in public housing. We see that our model does not pick up the impact of these price controls.

The easiest way of including the price controls in our model is through a dummy variable that will take care of the downward pressures in retail prices for the four quarters already discussed.

When we did this in the equation for the cost of living, we got:

^{25.} For a study that shows that with Law N°16464 of 1966 price controls were intensified in the 1966-1967 period, see De La Cuadra, Sergio. El Control de Precios en Chile. Centro de Estudios Socio-Económicos (CESEC). Undated.

$$(3.1.4.i.v)' \frac{\dot{CL}(t)}{CL(t)} = \frac{.0598}{(3.708)} - \frac{.0325}{(-2.349)} \frac{d(t)}{d(t)} + \frac{.3237}{P(t)} \frac{\dot{P}(t)}{P(t)} + \frac{.2277}{(16.56)} \frac{\dot{P}(t-1)}{P(t-1)} + \frac{.1417}{(4.768)} \frac{\dot{P}(t-2)}{P(t-2)} + \frac{.0658}{(2.187)} \frac{\dot{P}(t-3)}{P(t-3)}$$

Instruments:

$$\frac{\dot{P}^{m}(t)}{P^{m}(t)}$$
, $\frac{\dot{P}^{m}(t-1)}{P^{m}(t-1)}$, $\frac{\dot{P}^{f}(t)}{P^{f}(t)}$, $\frac{\dot{M}(t-1)}{M(t-1)}$, $\frac{\dot{M}(t-2)}{M(t-2)}$, C.

$$T = 21$$
 Mean Lag = .934 (4.823)

Here using a one tail test all the coefficients are significant at a 2.5% level. Therefore we see that the introduction of a dummy for the price controls of the period 1966-4 to 1967-3 captures what we wanted to describe.

To see how the incorporation of equation (3.1.4.i.v) affects the working of the model let us simulate the model formed by equations (3.1.1.i.v), (3.1.2.i.v), (3.1.3 olsq) and (3.1.4.i.v)' for the sampling period.

When we ran the simulation we got the following results:

Thole # 12: Actual and Shanlated Values of Rate of Change in Medes (DS).

(Including a dummy variable in the Cost of Living a dummy

DS - ENDOGEROUS VARIABLE:

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Table # 13: Actual and Simulated Values of Rate of Change in Industrial Prices (DOINY).

(Including a dummy variable in the Cost of Living equation).

VARIABLE: DOINP - ENDOGENOUS

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ERROR STATISTICS, 19 OBSERVATIONS: 1964 2 TO 1968 4 MEAN ERROR: 0.0088748

Table 2 14: Actual and Studiated Values of Rate of Change in Wholesale Prices (FOD).

(Including a dummy variable in the Cost of Living equation),

VARIABLE: DWO - EMDOREMOUS

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ERROR STATISTICS, 19 OBSERVATIONS: 1964 2 TO 1968
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SMS ERPOR: 0.0132041

Table # 15: Actual and Simulated Values of Rate of Change in the Cost of Living (DCL).

(Including a dummy variable in the Cost of Living equation),

VARIABLE: DCL - ENDOFENDUS

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Table # 16: Plotted Values for Rate of Change in Mages (DS).

(Including a dummy variable in the Cost of Living equation).

VARIABLE PLOTTED - DS

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Table # 17: Plotted Values for Rate of Change in Industrial Prices (Dains).

(Including a dummy variable in the Cost of Living equation).

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dable # 18: Flotted Values for Rate of Cance in Molecale Files (500).

(Including a dummy variable in the Cost of Living equation).

VARIABLE PLOTTED - DEO

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Table # 19: Plotted Values for Rate of Change in Cost of Living (DCL).

(Including a dummy variable in the Cost of Living equation).

VARIABLE PLOTTED - DCL

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We see that all the root mean squeare errors are now lower.

Using these simulated values as benchmark values, let us use now this system to study different policies.

Let us consider first a set of fiscal and monetary policies aimed at achieving a 5.0% rate of unemployment (against an average of 5.53 for the period 1960-1968) and to increase the capacity utilized in the industrial sector to .81 (against an average of .796 for the period 1960-68).

when we ran these simulations keeping the obserbed values of $\frac{\dot{p}^f(t)}{p^f(t)}$ and $\frac{\dot{p}^m(t)}{p^m(t)}$ we got:

Table # 20: Similation Results for DS with U(E) = .05 and

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VARIAGLE:

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ERROR STATISTICS, 19 OBSEQUATIONS: 1964 2 TO 1968 A MEAU ERROR: 0.0200874 8445 ERROR: 0.075344

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101e & 21: Signification Results for Dainy with

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	010085	.529354	,513768	2010010	.289979	*284289	,286969	*348581	,335740	,325619	297745	345866	357321	.354756	199465	158444	453589	.502833	.506375
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VARIABLE: DWO - ENDOGENDUS

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u(z) = 0.05

Table # 22: Simulation Results for DWO with

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ED ACTUAL	32 0.513	254.0	01110 07	50 0,255	36 0,246	19 0,231	12 0 231	03 0 235		0.237	5000	59 0.224	2 2 20	9176 7	12:0 /9	86 0,278	08.0.80	13 0 341
	0,50549	0, 48768	0,44823	0,25824	0,25752	0.2473	0,24227	- 2000 -	0,23994	2488614	0,23929	0,25050	10012 0		0,27754	0,34412	0.34694	0,41529
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ERROR STATISTICS, 19 ORSERVATIONS: 1964 2 TO 1968 A HEAN ERROR: 0.0263877 RMS ERROR: 0.0573733

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 $\frac{U(t)}{s(t)} = 0.05$

Cole / 23: Simulation Results for DCL with

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ERROR STATISTICS, 19 08SERVATIONS; 1964 2 TO 1962 8 HEAN ERROR: 0.0176937 RUS ERROR: 0.6257472 Furthermore for the year 1968 this increase is around 4.8%.

Let us study now the implications of a policy having the same targets with respect to capacity utilized and unemploy ment but assuming that tariffs and international prices are constant and that the devaluation rate is equal to the rate of change in the cost of living index and that the real agricultural prices improve at a 2% rate with respect to the cost of living. This set of policies is very near to what was proposed at the beginning of 1965.

When we ran the simulations with these assumptions we got the following results:

Table #24: Simulation Results for DS with U(t) = .05, cu(t) = .81 and Double Daken a(t) GILLORCICOS.

DANRM = Rate of Change in Imported Raw Material Prices.

DOACH - Rate of Change in Agriculture Prices.

DS - FRONGFROIS VAPIABLE:

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TO 1968 4 ~ 196T ERROR STATISTICS, 19 ORSERVATIONS: HEAR ERROR: 0.0831346 GHS ERROR: 0.0994375

Sable #25: Simulation Results for Dainp with U(t) = .05, CU(t) = .81 and DQMRM and said ergogenora

VARIABLE: DOINP - ENDOCEMOUS

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TO 1968 4 **~**√ READ ERROR: 0.1677162
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tion Results for DWO with U(t) = .05	\$
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Table #26	

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1964 2 70 1968 4 ERROR STATISTICS, 19 OBSERVATIONS: CLAN ERROR: 0.1675064

Table # 27: Simulation Results for DCL with U(t) = .05, CU(t) = .81 and DQMIN and DQAGE s(t) CIICO S CII OLIS .

WARIABLE: DCL - EMDOGEMOUS

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ERROR STATISTICS, 19 ORSEQVATIONS: 1964 2 TO 1968 MEAP ERROR: 0.1059709 QMS ERROR: 0.1195629

Table #28: Simulation Results for DOMAN with U(t) =.05, cu(t)=.81 and DOMAN and USAGE s(t) CONTO CONTO CONTO CONTO

VARIABLE: DONNA - ENDOCENOUS

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ACTUAL	2992290	. 3 0 2 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	0097600	0.0178900	180723	.130050	106690	2445EO	.261851	.382160	382650	. 4.63970	453450
	1 4 6 5 7 8 8 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	M C C C C C C C C C C C C C C C C C C C	. 418727 . 415321	0.4097565	256404*	. # 0.23 23 . # 0.23 23	. 455243 245044	325719	314012	301124	,370262	,378304	.383446
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PEROR STATISTICS, IO ORSFRVATIONS: 1964 2 TO 1962 4 OFFAN FRROM: 0.1484119 OFFANOR: 0.2223705

Table #29: Simulation Results for DOAGR with U(t) = .05, cu(t)=.81 and DOWRH and DOAGR 2 endogenous

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2000	093097	.047568	,030038	.054253	,025050	.081992	,007654	.135090	241846	,158784	111266	,2041C4	150932	203217	1241060	179671,	194273	0.1151435	.148422
Series Series	568607	.507700	424434	.392333	4,416537	.355959	.337460	130792.	.189670	.27158E	271082	,162453	.201302	137075	138369	.208756	203395	0.2907270	,262693
SPAIN	475500	460131	274424	385944	.441587	437951	4435114	433051	431516	.430370	,382348	.366617	.352234	.340292	370429	,388357	,397E68	0.4058705	411115
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FRAOR STATISTICS, 19 OBSERVATIONS: 1964 2 TO 1968 4 REAR EPROR: 0.1174804 RMS ERROR: 0.1478177

From these tables we see that in this case the rate of inflation would have been around 10.6% higher than the actual one. This casts some additional light on the importance of imported raw materials prices in the rate of inflation. Furthermore this explains also the role of the decline in the rate of growth of the price of imported raw materials in the years 1965-1966 in the deceleration of the inflation.

Let us assume now that fiscal and monetary policy are oriented toward a 4.5% unemployment rate and a .82 capacity utilization in the industrial sector. When we ran the simulations with the historical figures for $\frac{P^m(t)}{P^m(t)}$ and $\frac{P^f(t)}{P^f(t)}$ we got the following results:

VATIABLE: 95 - ENDOGENOUS

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Table # 30: Simulation Results for DS with

	9,50686k	123640
631496	0.4954.2	.136007
627657	0.462826	,164830
579124	0,409042	.170082
Shu20h	0,399599	tosin:
198615	0,434067	.085796
508672	0,455545	,053127
517320	0.521497	.001177
2012	0,451931	.061251
938815	0.29022.0	.062936
187128	0,429897	,057320
486434	0,376081	.110353
195261	0,375455	316911.
492964	0,342013	120021
.5205722	0,2773139	0.2432583
.538385	0,305038	,232347
.550797	0,315635	35161
.574333	0,315847	253536
.586467	0,387192	99274

8901 OT 1964 2 ERROR STATISTICS, 19 OSSERVATIONS: HEAN ERROR: 0.1369479 HMS ERROR: 0.1548491

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U(£). = .0%5 [79] CU(t) = .82.

Table #31: Simulation Results for Doine with

6600	3214	25.9	6407	12021	5022	7897	0523	6905	5532	1738		8824	2160	5365	5999	11/25	00 20 20 20 40	4936	387	
£ 5 2	÷	Emo)	gane) e	0,17	ş	Garanj	e e	tand tand	\$\\\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.	C:	\$\langle \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial} \tag{\partial}{\partial} \partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \tag{\partial}{\partial} \partia	\$3 \$200.5	<u>د</u> ٠.	€ :	\$	M.	N^.	> ^.		
76.08	01246	\$ 54 US 05 S	,508930	0,3058270	262144	261122	,261140	34638k	285921	,278595	258417	,281756	,281123	,263521	233407	283191	292765	110225	\$67715	
	197978	*638094	.675337		012450	020027	4 451664	,513289	,501453	* 490333	. 462469	,510581	.522036	17.11052.	353496	995509*	618304	.667547	71590	
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YEAR	1367	0	0	1965		6	9	9	5	90				5	<u></u>		0	Same Con-	5	

FRRAM ERROR: 0.2270846

VAPLARLE: DUO - ENDOGENDUS

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U(t) = .045 s(t)

Table #32: Simulation Results for DWO with

== 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20000000000000000000000000000000000000	5516189 5141448 5251954 5251954 5264880 5364880 5364880 53714728 5371475 5371475 63		1026920 0.058926	1562848 0.067859	2553158 0.069879	2463057 0.0784277	2318555 0.076632	2317452 0.077729	2858768 0.068134	2192863 0.087861	2372352 0.086395	2222380 0,083261	2244857 0.093321	2418410 0.098273	2169896 0.108458	2116365 0.132913	2781719 0.133160	2804236 0.132826	3417917 0.140703	3480979 0.124045
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EPROP STATISTICS, 19 ORSERVATIONS: 1064 2 TO 1968 4 MEAN EPROP: 0.0969125

VARIABLE: NOL - EUROGEHAUS

Table #33: Similation Results for DCL with

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U(t) =.045 and CU(t)=.82, s(t)

1		0	M C <p< th=""><th>(T)</th><th>2.5</th><th></th><th>511</th><th></th><th></th><th>35570</th><th>061</th><th>₹ 2 5 5</th><th>061</th><th>783</th><th>5</th><th>235</th><th>M C</th><th>-</th></p<>	(T)	2.5		511			35570	061	₹ 2 5 5	061	783	5	235	M C	-
* 			£		500	5		50	820	0,05	50		200	⇔	Ç	60.		
100 100 100 100 100 100 100 100 100 100	442082	221121	.548122	293310	,256497	,239310	191952*	244026	,242254	0.2034718	198853	203918	.199128	,226746	244633	258181	,287557	500000 5000000000000000000000000000000
104023	.472096	4485844	397705	.348102	\$ 22222	,237631	.309914	304038	304995	0.2670289	266943	274462	.275319	314534	.339837	,357467	.300971	SSISSIB.
(*)	~ ^	<u>-</u> -	 ‡	CV.	M	min en.,	إنسخ	c:	⋈	ende «	ţ	€./	M	~:::	ę-m-ļ	~	!∕^ 1	angle Annual
	C	ii On				\mathbb{C}	95	<u>ن</u>	<u></u>	3965	<u>~</u>		9	(C)		(O)		\subseteq

From these tables we see that an additional .5% cut in the unemployment rate and an additional 1% increase in capacity utilization in the industrial sector, increase the inflation rate by 4.8%. At these results were estimated assuming no change in $\frac{\dot{P}^m(t)}{P^m(t)} \quad \text{and} \quad \frac{\dot{P}^f(t)}{P^f(t)} \quad \text{. When we studied again the case with:}$

$$\frac{\dot{P}^{f(t)} - CL(t)}{CL(t)} = \frac{\dot{P}^{m}(t)}{\dot{P}^{m}(t)} \quad \text{and} \quad \frac{\dot{P}^{f(t)} - CL(t)}{\dot{P}^{f(t)} - CL(t)} = 0.02$$

$$1 + \frac{\dot{CL}(t)}{CL(t)}$$

we got the following results:

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VARIABLE: 95 - EHNOREHOUS

bonod	124157	144382	10000	254103	270033	89/042	2230514	159387	231536	234092	223794	267953	259610	235522	377763	355594	352714	35838 25838 25838	290818
TV SA	. 5068643	4954881	,4628269 0	, 4090424 O	3995993	4340676 0	0,4555450	\$214971 0	0 (158154)	4509206 0	, 4298078 0	3760811	3754551 0	3420130 0	,2773139 0	3060383 0	3156352 0	. 3158477 o	3871923 0
SIMULATED	.631022	,639870	841259.	663145	.669683	.674836	0.6785964	.681384	.683468	.685012	.653602	644034	.635065	627535	.655077	.661632	,668350	.674229	678010
E	ام	, P.C.WI	winds Miles	Şerreş [‡]	7	M	welp No.	 1	7	M	<u>.</u>	;t	2	in.	urde Wood	,	C;	M	ende en
YEAR	5	9	\subseteq	96	<u>ဗ</u>	\mathbb{C}	1965	90	<u>က</u>	9	90	9	0	9	C)	(C)	300	9	95

ERROR STATISTICS, 19 OSSERVATIONS: 1964 2 TO 1968 4 DEAN SRIOR: 0,259072 PMS ERROR: 0,2645051

PIS RECO DIS U(t) = .045, cu(t) = .82 s(t) Table #35: Simulation Results for Doine with

DQAGR endogenous.

VARIABLE: DQINP - ENDOGEHOUS

FR208	0,1179942	,229352	1 5 5 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	.503830	308268	158974	. 429943	199287	. 470689	Thenshi.	102251°	662144	506556	. 465062	, 4653984	141573	401252
ACTUAL	0.5815469	508930	でないので		261113	,346384	285921	278595	,258417	281756		263521	233407	283191	292766	322611	357735°
CHAIVIEUS	0,7095411	738283	750167		769768	773235	775869	,777823	738098	725997	120417	.705131	739963	748254	756750	764185	768967
	cv m		م بسو	n kw	. 	 [C 3	10	***	p	C!	ŀΩ		ţ	6	187	with mix
KEYE	# 20 G. G.	()	1965		<u>.</u>	ေငာ	<u> </u>	- (LC)	- C	<u></u>	0.00	9	<u> </u>	_ (C)	. 6		0

ERROR STATISTICS, 19 OBSERVATIONS: 1954 2 TO 1953 B SEAU ERROR: 0.6212139 245 ERROR: 0.6346131

SHOWER PROPERTY. VARIABLE:

CU(t) =.82 and Nowsh and

Table 256: Similation Results for DWO With with E.O.

DOAGR endoacerous.

	<u></u>	Šurry Šurry	(C)	~	بسر ۲	F. C.	i.u		27	· Un	C	10	· · · · · · · · · · · · · · · · · · ·	10	out Bic.,	, şizm	- power	50	Ç
ERROR	05372		01/51	36036	37872	ATOUA	10534		12439	40853	38047	.36609	33663		39347	33500	24220	28933	28820
TYDLOV	.518230	20020t	1862344	,255215	0,2463057	231855	231743	22223	.219286	,237235	223223	224485	149145	,216989	211636	278171	280623	10/145	748097
SILLATED	.571951	584773	,603453	616180	0.6250318	.631999	637938	1980 tg	15635	645769	603714	90582	.578h71	.563294	.605108	.614166	4623231	51115	.636297
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YEAR	0	9	9	9	1962	(C)	Ç	9	C	0	60	9		E.	9	9	Ç.,	00	~

1961 2 10 1969 1 CERT STATISTICS, 10 DRSERVATIONS: CERT ERROR: 0.3221225 · WES ERROR: 0.3383181

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Results for DCL with	dokenous.
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Teble # 17:	

VARIABLE: OCL - ENDOGENOUS

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.016572	016140*	,079253	159891.	.233029		069067.	,28832ñ	.301893	.305860	,300026	291053°	273247	,267341	,278346	0,2702708	,266265	245229	708022
,454851	,442082	424452	548122	,293310	256497	239310	254141	244026	242254	203471	198853	203913	,199128	,226746	0,2446331	258181	,287567	308369
471423	.483992	.503705	5277053	. 526330	. 533659	.539000	.542961	545929	548114	503497	306684	.477766	074334	505592	0,5149039	. 524447	532797	538168
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ERROR STATISTICS, 19 09SERVATIONS: 1964 2 TO 1968 4 ALEAN ERROR: 0.2534321 (245 ERROR: 0.2493575

Table #38: Simulation Results for DOMRM with U(E) = .045 , CU(t) = .82 DOAGR endogenous.	CONTROL OF THE CONTRO	
or Donam with o(t)	(a) (a) (a) (a) (b) (a)	
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VARIABLE: DOMPY - ENDOGENOUS

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00000	072133	071122	.110025	530153	.536099	.515769	0.4954107	,362238	.387340	4180814	396807	,263516	,232606	20102	,216792	, I 327h3	141797	,062827	.084718
VILOV	,39929	1287	,39288	11310	37900	58/10"	0.083540.0	18072	8585T	13005	30669	,22639	24456	,26185	28888	38216	38265	16397	* 4534
	471423	183992	503705	517053	526323	533659	1000	512361	545920	548114	503497	4899966	477166	466479	505505	5111903	52444	532797	53816
<u> </u>	¢;	\$\ ^	sulfine br-ug	em.	N	M	prodito. Etro- _{sol} i	ۇمىدۇ	~	M	under Thin	émmi	6	M	yade Miner	-	(C)	1 30	Wilney Wilney
YEAR	*90		95	9	(C)	(C)	9	0	0	~	(C)	0	9	5	9	- C		C	1968

ERROR STATISTICS, 19 OBSERVATIONS: 1964 2 TO 1968 4 THAN ERROR: 0.2758731 THS ERROR: 0.3226535

Sid and Donell CU(E) = 82 U(t) = .045 s(t) Table #39: Simulation Results for Doagn with DOAGR endogenous.

VARIABLE: DOAGE - ENDORENDIS

	A.																	
c G d d d d	067755		1555061	2140329	,208373	232320	,275859	,387169	307490	262485	,357252	.305408	358725	397335	336446	0#2125	272726	.306239
ACTIMI,	.568507		392333	, 416537	,355959	.337460	297961	189670	.271586	280175	.162453	201302	137075	.138363	,202756	,203395	,290727	262693
SIMILATET		7.5337707	547394	.556866	.564332	.569780	,573820	,576,839	.579076	533567	519705	.506710	. 495800	.535704	.545202	554335	.563453	68932
Ţ	2	^ =		< :	M	ands.	; !	2	ы	.	 -(8	M	₩-5• ₩/4±	 1	2	М	ands area
YEAR	000		0	\mathbb{C}^{n}		\Box	\Box	0	0	<u></u>		Circle	\Box	5	~	C	~	C:

EPPOR STATISTICS, 19 98SERVATIONS: 1964 2 TO 1968 4 TOLAN ERROR: 0.2474908

From these tables we observe that for a situation with constant tariffs and international prices in which the devaluation rate is equal to the inflation rate and there is an improvement of 2% in agricultural prices, the increase in the rate of inflation is dramatic. The average increase is of 23% in the four quarters rate of change. This result is substantially higher than the 7% we got for the case in which the rates of change of these two prices were kept at their historical levels. These results again are due to the strong dynamic, from cost and demand to prices, that exists in the short run.

Let us consider now this last model in a steady-state situation characterized by:

$$\frac{1}{U(t)/s(t)} = \alpha , \quad \frac{1}{.84-CU(t)} = \beta , \quad \frac{\dot{P}^m(t)}{P^m(t)} = \gamma , \quad \frac{\dot{P}^f(t)}{P^f(t)} = \delta$$

for all t.-

In this case the model reduces to the following system of difference equations: $\frac{26}{}$

$$\frac{\dot{w}^{I}(t)}{\dot{w}^{I}(t)} = -.523 + .037\alpha + .704 \frac{\dot{CL}(t)}{\dot{CL}(t)}$$

$$\frac{\dot{P}^{I}(t)}{\dot{P}^{I}(t)} = -.166 + .688 \frac{\dot{w}^{I}(t)}{\dot{w}^{I}(t)} + .005\beta + .406 \gamma$$

(4.2)
$$\frac{\dot{P}(t)}{P(t)} = .408 \frac{\dot{P}^{I}(t)}{P^{I}(t)} + .240 \gamma + .340 \delta$$

$$\frac{\dot{CL}(t)}{CL(t)} = .0598 + .3237 \frac{\dot{P}(t)}{P(t)} + .2277 \frac{\dot{P}(t-1)}{P(t-1)} + .1417 \frac{\dot{P}(t-2)}{P(t-2)} + \\ + .0658 \frac{\dot{P}(t-3)}{P(t-3)}$$

^{26.} This is so for the periods in which the dummy variable of cost of living equation is equal to zero.

From this system we want to study the behavior of the cost of living variable.

Solving (4.2) for $\frac{CL(t)}{CL(t)}$ we get:

(4.3)
$$\frac{\text{CL}(t)}{\text{CL}(t)} = -.1101 + .0084 \,\alpha + .0017 \,\beta + .3289 \gamma +$$

$$+ .2757 \delta + .0481 \,\frac{\text{CL}(t-1)}{\text{CL}(t-1)} + .0299 \,\frac{\text{CL}(t-2)}{\text{CL}(t-2)} +$$

$$+ .0139 \,\frac{\text{CL}(t-3)}{\text{CL}(t-3)}$$

From the characteristic equation of this difference equation we get that the three roots are:

$$-.2641$$
; .15603 + .0965 $\sqrt{-3}$; .15603 - .0965 $\sqrt{-3}$

Therefore all roots are within the unit circle and the stationary equilibrium level for the rate of change in the cost of living is given by:

$$(4.4)$$
 Z = - .1212 + .0093\alpha + .0019\beta + .3622\gamma + .3036\delta

Let us study now the behavior of Z as a function of the different parameters involved.

From (4.4) we have:

$$\frac{\partial Z}{\partial \gamma} = .3622$$

This means that for a 10% increase in the rate of growth of the price of imported raw materials (via devaluation, say), the rate of growth in the cost of living increases by a 3.62%.

$$\frac{\partial Z}{\partial \delta}$$
 = .3036, for a 10% increase in the rate of growth

of the price of farm products, the rate of growth of cost of living increases by 3.036%.

Let us first consider what the trade-off between unemployment and cost of living is for $\gamma=\delta=0$ and a capacity utilization level equal to its average ($\beta=\frac{1}{.84-.80}=25$). In this case we get from (4.4):

$$(4.5) Z = -.0737 + .0093 \alpha$$

Solving (4.5) for α when Z=0, we get what is called the "natural rate of unemployment". In this case we get 12.6%. Therefore, we get that with constant prices of imported raw materials and with constant prices of farm products, stability in the cost of living requires an unemployment rate in the industrial sector of 12.6%.

Now we shall study what happens to Z under different fiscal and monetary policies.

We will try to consider the closest case to Chilean reality. Assuming that the government follows a monetary and fiscal policy oriented toward keeping the unemployment rate in the industrial sector at 5% (against a 1960-68 average of 5.53%) and toward keeping capacity utilized at the average for the period (β = 25.0) and toward a long run policy of improving the terms of trade for agriculture products by 100s per cent per period (δ - Z = s(1 + Z), (this last policy to incentive agricultural production), then from (4.4) we will have:

$$Z = \frac{.1123}{1 - .3036(1 + s)} + \frac{.3622 \text{ y}}{1 - .3036(1 + s)} + \frac{.3036 \text{ s}}{1 - .3036(1 + s)}$$

Let us assume now that the situation in the foreign trade sector is such that we do not need to devalue (γ = 0).

In this case even if we keep constant the agricultural terms of trade (s=0), inflation will be 16.1%. If the four quarters devaluation rate is 25% and the improvement in the agricultural prices is 3%, then we get a four quarter rate of inflation of 30.5%. This rate is very close to the actual rate in Chile.

We conclude from this simple model, that the problems facing the Chilean economy are more fundamental than the structuralist's thesis postulates. Even without structural problems (in the sense that the development of the agriculture and foreign trade sector allows growth with $(\gamma = s = 0)$), stability requires an unemployment rate in the industrial sector of 12.6%.

This unemployment rate was obtained without considering the effect of the generation of employment in the agricultural and foreign trade sectors on the cost of living - industrial unemployment trade off.

Although this simple model is very powerful in the explanation of price behavior, in Chile the role of fiscal and monetary policy appears only implicity. To study this explicitly, we go to the following chapter, where we study a complete macreoeconomic model.